



Plan, Build & Operate

To meet the increasing global demand to build and renovate physical infrastructure assets, Meridian Systems created Proliance® software – the first Infrastructure Lifecycle Management solution to optimize the plan-build-operate lifecycle for project-based organizations.

Managing Assets

"Many of today's Global 2000 organizations drive their success from traditional "brick and mortar"-type industries that are dependent on physical infrastructure assets to deliver core products and services to market. For these firms, planning, building, and maintaining physical infrastructure assets are critical to achieving corporate growth initiatives, as well as to remaining competitive in the marketplace."



INTRODUCING PROLIANCE

Proliance software improves capital project and facility performance, by streamlining the plan-build-operate lifecycle. Organizations can combine project and program management, facilities management, workflow automation and business analytics into one software system of record, effectively reducing stakeholder risk, lowering construction costs and improving financial performance.

Owner/operator

Proliance helps to successfully deliver on capital programs and efficiently manage physical assets by providing a single system of record.








Engineering and construction organization

Proliance is at the core of company operations by managing the complete scope, schedule and budget of projects and programs.

Government agency

Proliance helps to ensure that strict processes and controls are used to avoid delays and cost overruns on publicly-funded projects.

Proliance empowers organizations to efficiently manage capital projects and programs by:

-  Providing complete control over budgets and costs.
-  Increasing real-time visibility into key performance indicators.
-  Reducing risk associated with scope, schedule and budget changes.
-  Automating business processes and enforcing best practices.
-  Ensuring compliance with corporate governance, laws and regulations.
-  Leveraging technology to enhance usability and increase end user adoption.
-  Providing best of breed "construction project" functionality (versus generic ERP systems).

Plan

Manage project pipelines, site development and entitlements.

Build

Track budgets, contracts, changes, schedules, scopes and quality.

Operate

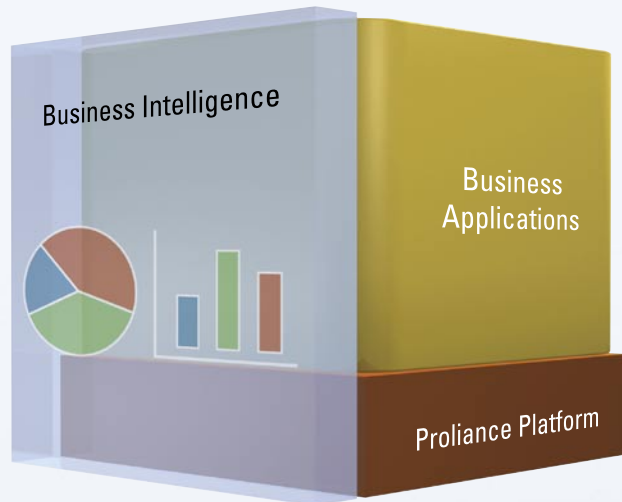
Direct asset management, work orders and maintenance management.

MANAGE COMPLETE PROJECT & FACILITY PORTFOLIOS

Organizations will be able to improve collaboration and project performance by bringing multiple departments and team members together on a single enterprise technology platform.

Proliance creates a complete project lifecycle perspective by uniquely combining three key business areas:

- ✦ **Powerful Business Intelligence** – provides visibility across the entire portfolio through reporting, analysis, dashboards and scorecarding.
- ✦ **Critical Business Applications** – manages the critical aspects of scope, schedules, budgets, contracts, changes, assets and maintenance.
- ✦ **Robust Web Services Platform** – enables role-based solutions, custom applications and integrations with other systems, offering a secure and flexible architecture which delivers information and processes to any user or device.



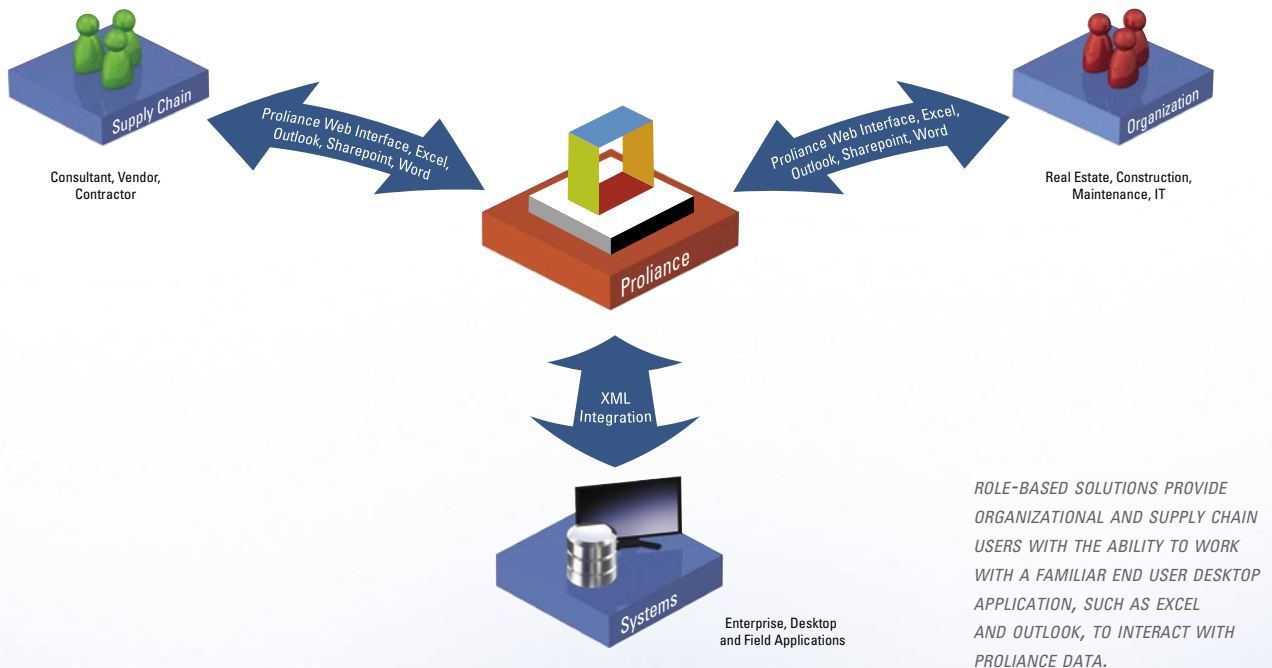
THE PROLIANCE TECHNOLOGY PLATFORM, BUSINESS APPLICATION AND BUSINESS INTELLIGENCE SUITES PROVIDE ORGANIZATIONS REAL-TIME VISIBILITY INTO PROJECT AND PORTFOLIO PERFORMANCE.

Visibility

“We now have a tool (Proliance) that captures data about our assets throughout their development lifecycle and gives us the information we need to achieve business intelligence.”

A COLLABORATIVE SOLUTION FOR ALL PROGRAM & PROJECT STAKEHOLDERS

Proliance provides visibility for all stakeholders and alleviates the challenges of user adoption and enterprise, business and field integrations by providing a flexible and collaborative solution. In addition to the easy-to-use Proliance Web interface, Proliance supports Microsoft Office Business Applications (OBAs) allowing users of Microsoft Outlook, Excel, Sharepoint and other Office applications to securely connect with Proliance project data over the Internet. For example, outside designers, contractors and consultants can use Excel to securely enter invoices and other common business documents from their desktops directly into Proliance. Organizational users can easily create an auditable trail of information by saving Outlook e-mail and attachments directly into Proliance. By providing a familiar interface for day-to-day interaction with Proliance data, organizational and supply chain users are able to quickly get up to speed and easily collaborate with minimal training. Proliance is designed to integrate with existing enterprise, business and field applications—maximizing interoperability. Whether it is one-way or bi-directional, real-time or batch, Proliance integrates with your existing financial, BIM, GIS, estimating and mobile applications.



Consistent Process

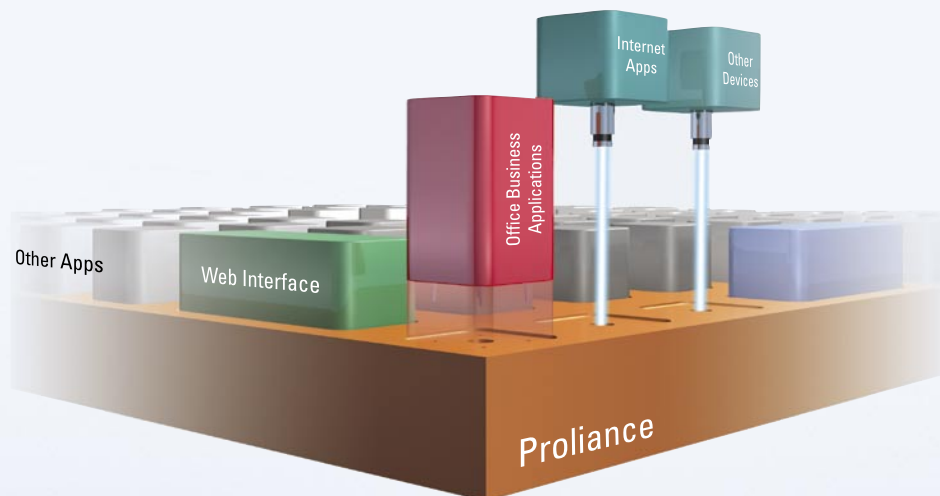
"With RFIs, Issues and Submittals, we have decreased the cycle time to close out documents on average by more than 68 percent since implementing Proliance."



WEB SERVICES TECHNOLOGY PLATFORM

Proliance was built from the ground up on Web Services and XML technology, creating a more flexible, extendable and scalable solution compared to earlier Internet platforms. Web Services and XML technology enable secure integration and collaboration over the Internet, make real-time interoperability with other enterprise systems achievable and facilitate collaboration with people outside the organization. This provides open solutions for real-world business problems, lower support costs, expandable system capabilities and reduced costs for best-of-breed applications.

The rapid industry adoption of XML and Web Services technology validates the Proliance platform as a secure and flexible architecture which delivers enterprise applications, information and processes to virtually any device. The Proliance platform offers all of the business value and functionality organizations need to deploy and manage Infrastructure Lifecycle Management (ILM) solutions across their enterprise with the underlying technology to provide tight integrations with any application used in the planning, design, fabrication and construction of a facility.



PROLIANCE WAS BUILT ON A FLEXIBLE WEB SERVICES PLATFORM TO SUPPORT CONFIGURATION, INTEGRATION AND EXTENSION OF THE APPLICATION.





System of Record

"Proliance plays a big role in our ability to manage construction projects at a higher level, specifically budgets and costs. Proliance will save us \$4 million a year in construction management costs."





VALUE AT ALL ORGANIZATIONAL LEVELS

The Proliance solution provides value by delivering complete Infrastructure Lifecycle Management at the corporate level, robust project and facilities management at the operational level and technology benefits at the IT level.





Corporate

-  Understand and evaluate physical assets such as buildings, manufacturing facilities and transportation systems from a lifecycle ROI perspective.
-  Reduce project and program risk through increased visibility.
-  Improve on-time/on-budget performance for new projects and major refurbishments on existing facilities.
-  Enhance planning and analysis systems by providing accurate and timely details of key performance indicators required for financial planning.

Operational

-  Gain synergies across the organization by bringing together planning, design, procurement, construction and facilities teams onto one collaborative system.
-  Increase efficiency, productivity and auditability by allowing internal teams to communicate in real-time with outsourced supply chain partners.
-  Achieve successful performance metrics by managing projects and programs with improved controls over designs, scopes, budgets, changes, schedules and assets.
-  Create and enforce consistent processes and best practices across the organization.

Information Technology

-  Improve end user productivity by leveraging Proliance's XML, service-oriented architecture to deploy role-based solutions.
-  Choose from Meridian's highly flexible deployment options to match the unique requirements of your organization; either, Self-Host, On Demand, Managed Host or a combination of solutions.
-  Enjoy a flexible, extendable and scalable solution that easily integrates with other corporate systems such as e-mail, portals, document management and enterprise resource management systems.
-  Collaborate with customers, partners and Meridian resources through the Meridian Developer Network (MDN), a collection of knowledge, tools and technology from peer developers.



1720 Prairie City Road, Suite 120
Folsom, California 95630
(800) 850 2660
www.meridiansystems.com