

# Accordant Bulletin

Welcome to the Accordant Bulletin for Sage Timberline Office users!

February 2009

Each month, our goal is to provide you with tips and tricks to make you an expert in Sage Timberline software. Accordant's consultants will teach you how to improve your productivity and knowledge of this powerful solution.



Our Sage Timberline Office consultant this month is Anthony P. Madonna Jr., CPA, MBA. Anthony has been a Certified Timberline Consultant since 2004. He began his career in 1985 and has extensive experience in tax, accounting and consulting. Anthony's efforts have proven instrumental to a broad range of companies in the construction and real estate industries. He is a recognized expert in his field and is frequently called upon as a business advisor for companies and industry trade organizations.

***Here is Anthony's tip for this month:***

## **“Control the Controllable”**

In these hard economic times it is most important to “control the controllable”. Today's developers and contractors cannot control the outcome of this economic environment, but they can control the health and well being of their companies.

Companies must make a diagnostic of all of their resources; human, financial, and any other they deem necessary. Where some would see times like these unbearable, others see it as an opportunity to rebuild and reformat their resources. Where do we begin? Begin with information! The company who is able to gather and analyze accurate information is the one who will survive and prosper.



## Accordant

**Learn more about  
Sage Timberline Office**

Want to attend a classroom training session? Click on the link for a course outline, registration form or more info.

[Construction Accounting](#)

March 9-11

[Crystal Reports](#)

March 18-19

[Project Management](#)

April 14

**Attend a Webex**

Learn more about other powerful tools for Sage Timberline Office. Attend a free online demo!

[MyAssistant](#)

March 3, 1pm EST

March 9, 4pm EST

Past performance must be reviewed to determine where mistakes were made and where profits were derived. The strength of the software allows you to create reports to find these areas, but if your current procedures and setup do not allow you to do this, then you have not taken advantage of the system. Accordant's staff of professional consultants have the ability to assist you in utilizing these records and creating the necessary reports to review your business and employee performance.

For example, one area often overlooked in Sage Timberline Office is the job setup in Project Management. Many companies do not utilize the Type, Market Type, Job Size and Size Description in the general tabs. These records, if created in a unique and consistent format, can be used for reporting on job and market performance. As noted by last month's Consultant's Corner article, each major record setup, job, vendor, customer, and employee has custom fields in which a company can create fields for accumulating data. Custom fields can be used to gather key information such as days lapsed between winning bid and notice to proceed, customer payment methods, liquidating damages policies, and many other items.

A combination of an optimum setup, well-planned procedures and key custom report designs can allow you to run the most efficient system possible.

If you would like to schedule Anthony Madonna as your consultant, please contact Swati Raje at 973-887-8900 x105 or Judy Yannotta at 973-887-8900 x100.

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### **Accordant Milestones...**

Congratulations to Bruce Dominick and his wife Lisa on the birth of their twin girls on December 11, 2008.



**Kaitlyn Carol May**, 6lbs 3 oz, 19 inches, 5:16pm  
**Shayne Anne Elizabeth**, 5 lbs 1 oz, 17 inches, 5:21pm

Also, congratulations to Max Duykers and his wife Rebecca on the birth of their son on January 10, 2009.

**Quinlan Emile Curinga Duykers**, 7lbs 5oz, 19 inches, 9:05pm

### **OnScreen Takeoff**

March 6, 9am EST

### **Office Connector**

February 26, 3:30pm EST

### **Procore**

February 27, 10am EST

March 14, 10am EST

### **TimberScan**

February 25, 10am/4pm EST

March 5, 10am/4pm EST

### **Sage Payroll PayCard**

February 26, 2pm EST

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*Other Accordant offices are located in:*

- Melville, NY
- Manasquan, NJ
- Stamford, CT
- Philadelphia, PA
- Pittsburgh, PA

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The Sage logo features the word "sage" in a lowercase, green, sans-serif font. The letter "a" is stylized with a curved top.

Authorized Partner

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