

# Accordant Web Portal

## Testimonials

What people  
are saying!



*offer analytics and graphics that are just not available within the software. Simply put, the Portal is everything you wanted out of Sage 300 CRE but couldn't have...until now."*

*"If you are using Sage 300 CRE, the Portal is a must. Contract and Job set up is a cumbersome process in the software, to say the least, and the Portal makes it as simple as a click of a button. Contract and Job set up aside, there are many other features that make the Portal a must have. From custom reporting to executive dashboards, the Portal can*

**Joseph M. Forsyth | Esposito Construction, LLC**



*"After searching for a solution that would give access to Sage 300 CRE data from the field, we came across Accordant's Web Portal. It is highly intuitive, fully customizable, and works from any smart phone or tablet. We started with a very basic portal and have developed it based on our evolving needs."*

**Adam Minsky | Par Group**



*also automated our Bid tracking and are currently working on job entry using this solution. We will continue to develop other processes on this platform to allow us to become more efficient.*

*"During our search for a time entry solution that would automate our payroll process, we decided that Accordant's Web Portal was the best solution for us. The time entry screens were completely customizable and allow us the full integration with Sage, to generate schedules and upload time entry as well as an integration with an SMS application that notifies all of our field employees as to the next day's schedule. We*

**Joseph J. Pendrak | Jamestown Painting**



*"As longtime users of Sage 300 CRE and a custom quoting platform, I am thrilled with the Portal product. For the first time, our field staff is without friction, accessing critical real-time reporting from multiple software packages. The platform is flexible and powerful enough to accomplish what would have required expensive and fragile middleware solutions in the past."*

**William Hipp | Audio Command Systems, Inc.**



Accordant's portal for 300 CRE is a no-brainer as far as ease of use, customization, value and capabilities. Wes's understanding of the workflow and the intricacies of 300 CRE are top notch. We started with looking at it solve a simple solution but quickly found out more (much more) was included in the product and we have continued to refine for our specific needs, often with just presenting Wes a question or a current workflow restraint and saying how can the portal address. Every time he has come back with efficient solutions!

**Paul Anderson | ComNet Communications**



"The customized development of the CRE Portals for Sage for us has enhanced and streamlined our processes, creating more time for our employees to do other things. From saving time with tedious Project Management Reporting by packaging reports needed weekly to saving time running accounting reports at a moment's notice. It has also been a great resource for

minimizing our data time entry and providing a one stop shop for field resources, safety tracking and human resources. The savings impact to productivity has been tremendous!"

**Debra Mason | Warwick Mechanical Group**



"Fulcrum Construction has been working with Accordant Mid-Atlantic for close to 5 years, now. They have enabled us to manage our sub contractor's compliance items and submit pay applications through a customize portal. We worked directly with Accordant to create the portal and it is custom to our needs. Without Accordant Mid-Atlantic we would not be able to handle any of these tasks through the web. Wes' vast

knowledge of the workings of SAGE and it's data has been an invaluable resource for us at Fulcrum. We wouldn't have such a robust solution for our sub-contractors if it wasn't for Wes and Accordant."

**Russ Sayers | Fulcrum Construction**



"Our company is growing rapidly, and we needed a tool to assist us in monitoring numerous proposals and opportunities. Wes worked with us to create a solution that tracks, manages, and measures prospects in a straight-forward, practicable way. Following up with customers and sales staff is now much easier and more organized as a result of the web-based CRM tools that Wes helped us develop."

**Brian Baker | M&S Mechanical Services, Inc.**



"When searching for a solution to make the billing of our subcontractors more efficient and faster we came across Accordant's Web Portal. We needed something that would help get rid of the old -fashioned AIA submittal and processing. The portal came in handy. It is fully customizable and works from a smart phone or tablet. It was developed to fully cover our needs, but also offer our subs an automate way of billing."

**Peter Karaolis | Technico**

# millerblaker

*“Working with Wes Adams was a pleasure. I both enjoyed working with him and watching him work. Wes was able to quickly grasp what I was trying to accomplish, and then apply his masterful skills to quickly get each web portal inquiry, feature, and component I asked for built, debugged and online. My only hesitation in recommending Wes to others is my fear that they might occupy his time and make him less available.”*

**Jerome Nocerino | Miller Blaker, Inc.**

# IRONSTATE

*Our organization has been using Sage 300 CRE, and Timberline before it, for more than 20 years. With our business growing in all directions, we had to find a solution to bring data from outside services into or accounting and project management solution. The Accordant Web Portal was a perfect fit and allowed us to eliminate manual entry and manual errors. I would recommend this service for anyone looking to expand the possibilities of Sage 300 CRE.*

**Fred Spataro | Ironstate Development**

If you are looking to make the move, contact us at <https://www.accordantco.com/contact>

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