Success Story

Cantiro Simplifies Multi-Entity Management with Sage Intacct Construction

The Challenge

Cantiro had long relied on Sage 300 Construction and Real Estate for their accounting needs. While the system served them well, they had to manage each development property as a separate data file, which led to data silos and made it difficult to get a clear view of their financials. On top of that, maintaining their server was becoming a hassle, and they needed a solution that could seamlessly integrate with their operational systems.

The Solution

Cantiro selected Sage Intacct Construction, our cloud-based accounting solution. With the industry's best multi- entity consolidations, it gives construction finance professionals the dashboards and reporting needed to make critical financial decisions and track costs in real-time from any location.

The Result

With Sage Intacct Construction, Cantiro has been able to unify all their separate development data into a single, accessible platform. The ability to access financial data remotely has been a game-changer, improving efficiency and decision-making across the board, along with:

- Powerful multi-entity consolidations that removed data silos for their different developments.
- Easily customizable reporting that delivers real-time visibility.
- An open API enables seamless integration with their operating systems.

Sage

Company
Cantiro

Location
Alberta, Canada

Industry
Real Estate Development

Sage Product
Sage Intacct Construction

CANTIRO
HOMES · COMMUNITIES · COMMERCIAL · RESIDENTIAL RENTALS

About Company
Cantiro is a real estate developer with over 25 years of experience delivering exceptional homes, communities, and commercial properties across Alberta, Ontario, and British Columbia.

Start of a journey
Cantiro Group Companies is a fully integrated real estate development firm operating in Alberta, Ontario and British Columbia. With a focus on single-family homes, communities, and commercial properties, Cantiro manages over $500 million in assets.

For years, Cantiro relied on Sage 300 Construction and Real Estate, which served them well as an accounting system. However, they began encountering challenges that made them rethink their approach. Each development operated under its own entity, meaning they had separate data files for each company — leading to multiple vendor and customer lists. Reporting became a hassle, often requiring consulting time to create new reports. Maintaining their server was another headache, and without remote desktop access, their data wasn't readily available. It became clear it was time to explore a fully-integrated, cloud-based ERP system.

To kickstart this transition, Cantiro brought in an IT business analyst to assess their current infrastructure and focus on the company's processes and workflows. The goal was to better leverage technology across the business, and from this effort, they developed a roadmap for improvements. Steven Ewaskiw, Vice President of Finance at Cantiro, stated, "One of the most significant steps in that roadmap was finding a comprehensive ERP solution that could bring all our systems together."

Moving to the cloud
The Cantiro team began their search for a new accounting solution, exploring several options. As long-time Sage customers, Sage Intacct was naturally on their shortlist. "We wanted a solution that could fill the gaps we felt we had," said Ewaskiw. "After investigating different products, we landed on Sage Intacct Construction."

Sage Intacct Construction is a cloud-native accounting software purpose-built for the construction industry. It's the only accounting solution recommended by the AICPA, offering powerful multi-entity consolidations that can handle hundreds of entities. Its open APIs provided the flexibility to integrate seamlessly with other applications that Cantiro uses to run their business. With its multi-tenant true cloud foundation and customizable reporting and dashboards, the Cantiro team confidently decided to move forward with the implementation.

A partner in need
The next step was to connect with their Sage Construction partner. Sage boasts the largest and most trusted partner network in the industry, making transitions to new software less daunting, especially for growing businesses. For decades, this network has worked alongside companies to successfully facilitate Sage Software implementations. Sage ensures that they connect companies with experienced partners that specialize in their industries to best support effective implementations.

Ewaskiw explains, "It was a lot of work for the partner to put what we wanted in place." The implementation team managed to transfer several years' worth of data as requested by Cantiro and built over 100 reports tailored to their needs. "We have been able to get the system running the way that we need," said Ewaskiw. "They have walked alongside us throughout this process, working closely with our team to get it right. They have been great to work with, and the integration of Sage Intacct Construction has been successful for our business."

"Being able to go in and look at the data and have insight into all the information that we have in our system has been a significant time savings for not just our finance team, but for the executives as well."

Steven Ewaskiw
Vice President of Finance at Cantiro

Sage Accordant

Reaping the benefits
Since moving to Sage Intacct Construction, the Cantiro team has seen significant benefits and improved efficiencies. They successfully consolidated their various developments, used statistical journal entries to define their data as needed, and tracked inventory month-to-month — all within a single platform that offers real-time access from anywhere.

"One easy example of how Sage Intacct Construction has increased our efficiencies is with our work-in-progress reporting," said Ewaskiw. "It used to take one of our controllers a week to produce a WIP report because a lot of it was manual, and she would have to go through and redo all of the data. With Intacct Construction, we were able to streamline our WIP reporting, and instead of taking a week to produce a WIP report, she can now create the report daily."

And that's not the only instance of significant time savings. "Pulling additional information from the system is much quicker," Ewaskiw added. "We built a consolidated financial statement for all of our entities that we can now pull out of the system, which saved a week of time for one of our controllers." Ewaskiw concluded, "Being able to go in and look at the data and have insight into all the information in our system has been a significant time saver not just for our finance team, but for the executives as well."

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Sage Accordant

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Accordant

Creating harmony between people, business, and technology. Accordant is a Platinum Sage Business Partner, supporting over 5,000 clients since 2005. We know software, and the industries we support.

www.accordantco.com
hello@accordantco.com
973.887.8900

Sage

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